

# University of Phoenix - Prior Learning Assessment - Corporate Articulation

## WEST MARICOPA COUNTY REGIONAL ASSOCIATION OF REALTORS



### Credit Recommendation Guide (CRG)

The following courses have been evaluated by Corporate Articulation to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: [ecampus.phoenix.edu/pla](http://ecampus.phoenix.edu/pla) or contact the department toll free at 866-440-4707.

\*NOTE: Fees are applicable for credits evaluated.

PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix.

Clock hour to semester credit hour conversions are made based on current academic standards as outlined in the academic policy of the University.

#### University of Phoenix Equivalency: (General Education or Elective category to which credit can be applied)

Combinable: Courses may only be combined with courses of similar content, modality and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
C9782	12 WAYS TO SAVE YOUR LICENSE	CLASSROOM	02/2009-03/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C8292	2007 AAR VACANT LAND/ LOT PURCHASE CONTRACT	CLASSROOM	03/2007-03/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0436	50 WAYS TO JUMP START YOUR BUSINESS	CLASSROOM	03/2010-03/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7697	AGENCY GETS ETHICS	CLASSROOM	07/2006-07/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0437	AGENCY LAW & THE REAL ESTATE AGENT	CLASSROOM	03/2010-03/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7442	AGENCY MYTHS, FANTASIES AND REALTIES	CLASSROOM	02/2006-02/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7176	AGENCY PRINCIPLES AND PRACTICES	CLASSROOM	07/2005-07/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C5909	AGENCY PROBLEMS AND SOLUTIONS	CLASSROOM	01/2003-01/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

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C0435	AGENCY RELATIONSHIPS & CREATION	CLASSROOM	03/2010-03/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0556	AGENCY TALES FROM THE COURTROOM	CLASSROOM	04/2010-04/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C5464	ARIZONA LAND FRAUD	CLASSROOM	03/2002-03/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0242	AVOIDING FRAUDULENT FORECLOSURE AND DEBT RESCUE OPERATIONS	CLASSROOM	11/2009-11/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C4791	BROKER MANAGEMENT CLINIC	CLASSROOM	10/2000-12/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	BUDGETING FOR OPPORTUNITY & SURVIVAL	CLASSROOM	05/2010-05/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7060	COMMISSION DILEMMAS	CLASSROOM	05/2005-05/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0434	COMMISSIONER'S STANDARDS	CLASSROOM	03/2010-03/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0588	CONTRACT DISCUSSION	CLASSROOM	05/2010-05/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7505	CONTRACT MYTHS, FANTASIES AND REALITIES	CLASSROOM	03/2006-03/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0534	CREDIT AND LEGAL RAMIFICATIONS IN A MORTGAGE CRISIS	CLASSROOM	04/2010-04/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7169	DISCLOSURE 2009	CLASSROOM	07/2005-07/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C6637	DISCLOSURE ETHICS	CLASSROOM	07/2004-07/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7170	DISCLOSURE ISSUES IN A LITIGIOUS ENVIRONMENT	CLASSROOM	07/2005-07/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C6160	DISCLOSURE PROBLEMS AND SOLUTIONS	CLASSROOM	07/2003-07/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0442	E & O: WHAT YOU NEED TO KNOW	CLASSROOM	03/2010-03/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C8465	ENVIROMENTAL HAZARDS- WHAT YOU NEED TO KNOW	CLASSROOM	05/2007-05/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C6714	EXEMPLARY CONDUCT	CLASSROOM	09/2004-09/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7351	FAIR HOUSING IS GOOD BUSINESS	CLASSROOM	12/2005-12/2011	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C5845	FAIR HOUSING PROBLEMS AND SOLUTIONS	CLASSROOM	11/2002-11/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

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C8195	FINANCING AND INSPECTION PROBLEMS AND SOLUTIONS	CLASSROOM	02/2007-02/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C4984	FUNNY AND SCARY THINGS AKA: REALTOR CODE OF ETHICS	CLASSROOM	02/2001-12/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C6777	GETTING ALONG	CLASSROOM	11/2004-11/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C9783	GROUNDS FOR DISCIPLINE!	CLASSROOM	02/2009-03/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0440	HOME WARRANTY, 101	CLASSROOM	03/2010-03/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7839	HOW TO PROVIDE FAIR HOUSING EQUAL TREATMENT	CLASSROOM	05/2007-05/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C9058	IDENTITY THEFT PREVENTION AND RESPONSE	CLASSROOM	03/2008-03/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7285	IS THIS REALLY FAIR?	CLASSROOM	10/2005-09/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C6093	LEGAL PROBLEMS AND SOLUTIONS	CLASSROOM	05/2003-05/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0441	MAXIMUM EXPOSURE MINIMUM EXPENSE	CLASSROOM	03/2010-03/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C8837	MORTGAGE LOSS MITIGATION: INTRO TO SHORT	CLASSROOM	11/2007-11/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C1104	NEW BROKERAGE ORIENTATION	CLASSROOM	05/2011-05/2015	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C9451	OPEN FOR BUSINESS	CLASSROOM	08/2008-09/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0360	OPTIONS FOR A TROUBLED HOMEOWNER	CLASSROOM	02/2010-02/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C9583	PRE-FORECLOSURES, SHORT SALES & REOS	CLASSROOM	11/2008-11/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7482	PROFESSIONAL CONDUCT & THE NAR CODE OF ETHICS	CLASSROOM	03/2006-03/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7744	PROFESSIONAL CONDUCT	CLASSROOM	08/2006-08/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0414	REBUILDING AND QUALIFYING AFTER A FINANCIAL CRISIS	CLASSROOM	02/2010-02/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C9081	RESIDENTIAL RENTALS	CLASSROOM	03/2008-03/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C8378	RESPA AND MORTGAGE PROBLEMS AND SOLUTIONS	CLASSROOM	04/2007-04/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

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C0438	RISK MANAGEMENT AWARENESS	CLASSROOM	03/2010-03/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C9815	RISK MANAGEMENT STRATEGIES FOR BUYER REPRESENTATION	CLASSROOM	03/2009-03/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C8620	SHORT SALE DISCLOSURE	CLASSROOM	07/2007-07/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C5463	SUBDIVISIONS LAW	CLASSROOM	03/2002-03/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C6980	THE AAR RESIDENTIAL RESALE PURCHASE CONTRACT: AN UPDATE	CLASSROOM	04/2005-04/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C7650	THE BROKER SELF-AUDIT	CLASSROOM	07/2005-07/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C9784	THE FORGOTTEN REAL ESTATE CODE	CLASSROOM	02/2009-03/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C6906	THE GUERRILLA MARKETING BUSINESS PLAN	CLASSROOM	02/2005-02/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C4894	THE NEW ETHICS	CLASSROOM	12/2000-11/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C5593	TO DISCLOSE OR NOT TO DISCLOSE	CLASSROOM	05/2002-05/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C9451	UNDERSTANDING CONSUMER RIGHTS AND RESPONSIBILITIES	CLASSROOM	04/2002-04/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C6026	UNDERSTANDING FHA HOME LOAN GUIDELINES & POLICIES	CLASSROOM	04/2003-04/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C9383	UNDERSTANDING MORTGAGE DISCLOSURE FORMS	CLASSROOM	07/2008-08/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C9052	UNLICENSED REAL ESTATE ACTIVITY	CLASSROOM	03/2008-03/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0587	WHAT, WHEN WHERE & HOW TO DISCLOSE	CLASSROOM	05/2010-05/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C0439	WHEN IN DOUBT DISCLOSE	CLASSROOM	03/2010-03/2014	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C8467	WHERE WE'VE BEEN, WHERE WE ARE, WHERE WE ARE GOING	CLASSROOM	05/2013-05/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C6571	WHO GETS THE MONEY?	CLASSROOM	05/2004-05/2012	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C9736	WORKING WITH REAL ESTATE INVESTORS AND BEING ONE YOURSELF	CLASSROOM	02/2009-02/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
C6866	AGENCY APPLICATION	CLASSROOM	06/2006-01/2013	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE