

University of Phoenix - Prior Learning Assessment - Corporate Articulation

United Parcel Service

Credit Recommendation Guide (CRG)



The following courses have been evaluated by Corporate Articulation to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: ecampus.phoenix.edu/pla or contact the department toll free at 866-440-4707.

*NOTE: Fees are applicable for credits evaluated.

PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix.

Clock hour to semester credit hour conversions are made based on current academic standards as outlined in the academic policy of the University.

University of Phoenix Equivalency: (General Education or Elective category to which credit can be applied)

Combinable: Courses may only be combined with courses of similar content, modality and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

| Course Number | Course Title | Delivery Method | Course Year | Course Length | Applicable Hours | Credits Recommended | University of Phoenix Equivalency |
|---------------|--------------------------------|-----------------|-----------------|---------------|------------------|---------------------|-----------------------------------|
| 2 | SECOND INTERVIEW CERTIFICATION | CLASSROOM | 01/2002-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 3 | EFFECTIVE EMPLOYEE RELATION II | CLASSROOM | 01/2002-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 6 | FACILITY SECURITY DESIGN | CLASSROOM | 01/2002-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 7 | BOMBS AND BOMB THREATS | CLASSROOM | 01/2002-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 102 | FACILITATOR SKILLS WORKSHOP | CLASSROOM | 01/1999-12/2005 | 15 HOURS | 15 | 0.5 | COMMUNICATION ARTS |
| 104 | DUE DILIGENCE | CLASSROOM | 01/1999-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 106 | FINANCIAL PLANNING WORKSHOP | CLASSROOM | 01/2001-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 107 | MEDIA TRAINING-CORPORATE | CLASSROOM | 01/1999-12/2005 | 8 HOURS | 8 | COMBINABLE | COMMUNICATION ARTS |

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| 108 | CO-CHAired H&S COMMUNICATION WORKSHOP | CLASSROOM | 01/1996-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 109 | COMPREHENSIVE H&S PROCESS | CLASSROOM | 01/1996-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 110 | ACCIDENT INVEST WORKSHOP | CLASSROOM | 01/1992-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 113 | OCCUPATIONAL HEALTH ORIENTATION | CLASSROOM | 01/2000-12/2005 | 20 HOURS | 20 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 116 | COMPREHENSIVE H&S PROCESS | CLASSROOM | 01/1997-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 119 | INFORMATION MAPPING | CLASSROOM | 01/2002-12/2005 | 24 HOURS | 24 | 1 | COMMUNICATION ARTS |
| 120 | AFFIRMATIVE ACTION WORKSHOP | CLASSROOM | 01/1994-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 121 | GOVERNMENT CONTRACTS | CLASSROOM | 01/2000-12/2005 | 3 HOURS | 3 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 126 | WFPM WORKSHOP – STAFFING | CLASSROOM | 01/1998-12/2005 | 32 HOURS | 32 | 1.5 | INTERDISCIPLINARY/ELECTIVE |
| 127 | WFPM WORKSHOP – INTERNAL RELATIONS | CLASSROOM | 01/1998-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 128 | WFPM WORKSHOP – EXTERNAL RELATIONS | CLASSROOM | 01/1998-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 129 | WFPM WORKSHOP – DIVERSITY | CLASSROOM | 01/1998-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 132 | WFPM WORKSHOP – COMPLIANCE/AA PLANS | CLASSROOM | 01/1998-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 133 | WFPM WORKSHOP – MANAGEMENT OF CCP REVIEW | CLASSROOM | 01/2001-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 134 | WFPM WORKSHOP – INVEST RESPONSIBILITY | CLASSROOM | 01/1998-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 135 | BLACK EXECUTIVE EXCHANGE PROGRAM | CLASSROOM | 01/2002-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 137 | CAREER DEVELOPMENT WORKSHOP | CLASSROOM | 01/1992-12/2005 | 4.5 HOURS | 4.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 138 | RECRUITING MODULE FOR RECRUITERS | CLASSROOM | 01/1999-12/2005 | 12 HOURS | 12 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 145 | COACHING AND REINFORCING | CLASSROOM | 01/1990-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 146 | ANTI-TRUST COMPLIANCE TRAINING | CLASSROOM | 01/2001-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |

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| 149 | LEARNING MAP 5 – INVESTING TO GROW | CLASSROOM | 01/2001-12/2005 | 1.5 HOURS | 1.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 150 | CUSTOMER MANAGEMENT TRAINING PRIOR TO 3/95 | CLASSROOM | 01/1995-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 151 | ALCOHOL/TRAINING HANDBOOK | CLASSROOM | 01/1995-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 152 | CUSTOMER ALCOHOL COMBINED TRAINING | CLASSROOM | 01/1995-12/2005 | 0.5 HOURS | 0.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 161 | SPEECHWRITING WORKSHOP | CLASSROOM | 01/2001-12/2005 | 5 HOURS | 5 | COMBINABLE | COMMUNICATION ARTS |
| 162 | RAPID ASSESSMENT & RECOVERY OF TROUBLED PROJECTS | CLASSROOM | 01/2001-12/2005 | 2.5 HOURS | 2.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 163 | SPM FOUNDATIONS | CLASSROOM | 01/1999-12/2005 | 12 HOURS | 12 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 164 | MANAGEMENT TRAINING CUSTOMER & ALCOHOL | CLASSROOM | 01/1994-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 165 | EMPLOYEE ASSISTANCE PROGRAM | CLASSROOM | 01/1988-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 169 | UPS DISPUTE RESOLUTION PROGRAM | CLASSROOM | 01/1996-12/2005 | 20 HOURS | 20 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 173 | TARGETED SELECTION WORKSHOP | CLASSROOM | 01/1998-12/2005 | 20 HOURS | 20 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 174 | EMPLOYMENT MANAGERS WORKSHOP | CLASSROOM | 01/1998-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 175 | INTERVIEWER'S WORKSHOP | CLASSROOM | 01/1995-12/2005 | 16 HOURS | 16 | 0.5 | COMMUNICATION ARTS |
| 178 | WHAT MATTERS MOST | CLASSROOM | 01/1994-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 185 | HAZARDOUS MATERIALS RESPIRATORY TRAINING | CLASSROOM | 01/1993-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 187 | BCCP NEW EMPLOYEE ORIENTATION-INTERNATIONAL | CLASSROOM | 01/1999-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 190 | HUB SBTS. (HSBTS) | CLASSROOM | 01/1980-12/2005 | 120 HOURS | 120 | 6 | INTERDISCIPLINARY/ELECTIVE |
| 196 | BCCP NEW EMPLOYEE ORIENTATION - DOMESTIC | CLASSROOM | 01/2001-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 199 | LEARNING MAP 2 – GO GLOBAL | CLASSROOM | 01/1998-12/2005 | 1.5 HOURS | 1.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 202 | LABOR RELATION WORKSHOP | CLASSROOM | 01/1999-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |

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| 203 | LEADERSHIP ACADEMY | CLASSROOM | 01/2001-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 204 | LABOR RELATIONS MANAGER'S WORKSHOP | CLASSROOM | 01/1995-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 205 | LABOR RELATIONS WORKSHOP – STAFF MANAGEMENT | CLASSROOM | 01/1995-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 206 | LABOR RELATIONS WORKSHOP | CLASSROOM | 01/1995-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 212 | REGION CAMPAIGN TEAM WORKSHOP | CLASSROOM | 01/2001-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 220 | NEW MANAGEMENT ORIENTATION | CLASSROOM | 01/1994-12/2005 | 88 HOURS | 88 | 4 | INTERDISCIPLINARY/ELECTIVE |
| 221 | MANAGING INFORMATION TECHNOLOGY PROJECTS | CLASSROOM | 01/1999-12/2005 | 20 HOURS | 20 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 222 | SOFTWARE PROJECT MANAGEMENT | CLASSROOM | 01/1999-12/2005 | 10 HOURS | 10 | 0.5 | SCIENCE/TECHNOLOGY |
| 225 | OSHA 501 SCHOOL | CLASSROOM | 01/2002-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 232 | SOFTWARE RISK MANAGEMENT | CLASSROOM | 01/1999-12/2005 | 12 HOURS | 12 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 233 | SYSTEMS INTEGRATION PROJECT MANAGEMENT | CLASSROOM | 01/1999-12/2005 | 24 HOURS | 24 | 1 | SCIENCE/TECHNOLOGY |
| 235 | PEOPLE WORKSHOP | CLASSROOM | 01/1993-12/2005 | 20 HOURS | 20 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 240 | BUSINESS CONDUCT COMPLIANCE WORKSHOP | CLASSROOM | 01/1996-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 245 | SAFETY MANAGEMENT TRAINING SCHOOL | CLASSROOM | 01/2002-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 246 | MANAGING PROJECTS IN ORGANIZATIONS | CLASSROOM | 01/1998-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 248 | PROJECT LEADERSHIP/MANAGEMENT/COMMUNICATION | CLASSROOM | 01/1998-12/2005 | 40 HOURS | 40 | 2 | COMMUNICATION ARTS |
| 249 | SCHEDULING & COST CONTROL | CLASSROOM | 01/1998-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 250 | RISK MANAGEMENT | CLASSROOM | 01/1998-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 251 | PROJECT MANAGEMENT APPLICATIONS | CLASSROOM | 01/1998-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 254 | CONTRACTING FOR PROJECT MANAGERS | CLASSROOM | 01/1998-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |

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| 255 | QUALITY FOR PROJECT MANAGERS | CLASSROOM | 01/1998-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 259 | INTERNATIONAL CONTRACTING | CLASSROOM | 01/2002-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 260 | SUPERVISOR BASIC TRAINING SCHOOL (SBTS) | CLASSROOM | 01/1962-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 261 | SUPERVISOR LEADERSHIP SCHOOL (SLS) | CLASSROOM | 01/1993-12/2005 | 108 HOURS | 108 | 5 | INTERDISCIPLINARY/ELECTIVE |
| 262 | MANAGER LEADERSHIP SCHOOL (MLS) | CLASSROOM | 01/1995-12/2005 | 80 HOURS | 80 | 4 | INTERDISCIPLINARY/ELECTIVE |
| 263 | EXECUTIVE LEADERSHIP SCHOOL (ELS) | CLASSROOM | 01/1993-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 264 | INTERNATIONAL PROJECT MANAGEMENT | CLASSROOM | 01/1998-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 265 | SOFTWARE PROJECT MANAGEMENT | CLASSROOM | 01/1998-12/2005 | 8 HOURS | 8 | COMBINABLE | SCIENCE/TECHNOLOGY |
| 268 | MANAGING SOFTWARE QUALITY | CLASSROOM | 01/1998-12/2005 | 24 HOURS | 24 | 1 | SCIENCE/TECHNOLOGY |
| 271 | SOFTWARE TESTING METHODS | CLASSROOM | 01/1998-12/2005 | 24 HOURS | 24 | 1 | SCIENCE/TECHNOLOGY |
| 272 | TELECOM PRINCIPLES /PROJECT MANAGEMENT | CLASSROOM | 01/1998-12/2005 | 24 HOURS | 24 | 1 | SCIENCE/TECHNOLOGY |
| 274 | TRAINING MANAGER WORKSHOP | CLASSROOM | 01/1994-12/2005 | 28 HOURS | 28 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 275 | TLA PROCESS TRAINING | CLASSROOM | 01/1986-12/2005 | 1.5 HOURS | 1.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 276 | 2004ATION SKILLS | CLASSROOM | 01/2002-12/2005 | 2 HOURS | 2 | COMBINABLE | COMMUNICATION ARTS |
| 281 | COMMUNITY INVESTMENT STRATEGY | CLASSROOM | 01/1996-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 283 | COMMUNITY RELATIONS CONFERENCE TRAINING | CLASSROOM | 01/1999-12/2005 | 3 HOURS | 3 | COMBINABLE | COMMUNICATION ARTS |
| 284 | COUNTDOWN | CLASSROOM | 01/1998-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 285 | RE2004ING UPS | CLASSROOM | 01/1998-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 288 | INSIDER TRADING TRAINING | CLASSROOM | 01/1999-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 290 | ADA COMPLIANCE TRAINING/KEY PRINCIPLES | CLASSROOM | 01/1999-12/2004 | 12 HOURS | 12 | 0.5 | INTERDISCIPLINARY/ELECTIVE |

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| 291 | MAKING GLOBAL CONNECT 2000 | CLASSROOM | 01/2000-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 292 | ACCOUNTING STRATEGY MAJOR SALE | CLASSROOM | 01/2000-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 293 | REQS. MANAGEMENT – KEY TO PROJECT SUCCESS | CLASSROOM | 01/2001-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 298 | CORPORATE REPUTATION MANAGEMENT | CLASSROOM | 01/1998-12/2005 | 8 HOURS | 8 | COMBINABLE | COMMUNICATION ARTS |
| 299 | ANTI – CORRUPTION TRAINING | CLASSROOM | 01/2000-12/2005 | 1.5 HOURS | 1.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 314 | AIS 4.1 AUTOMATIC INFORMATION SYSTEMS | CLASSROOM | 01/1990-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 325 | STUDY TEAM (CAST) | CLASSROOM | 01/1995-12/2005 | 40 HOURS | 40 | 2 | SCIENCE/TECHNOLOGY |
| 326 | ENVIRONMENTAL TRAINING -CENTER BUSINESS TEAM | CLASSROOM | 01/1997-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 328 | PRODUCT SERVICE REPORTING SEM. | CLASSROOM | 01/1999-12/2005 | 3 HOURS | 3 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 333 | ENVIRONMENTAL FACILITY AUDIT TRAINING | CLASSROOM | 01/2002-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 334 | HOUSEKEEPING MANAGEMENT WORKSHOP | CLASSROOM | 01/2002-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 335 | WORK MEASURE WORKSHOP -HOUSE | CLASSROOM | 01/2002-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 336 | WORK MEASURE WORKSHOP - MAINTENANCE | CLASSROOM | 01/2002-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 340 | CBM/ND-ENVIRON ROLES & RESPONSIBILITY | CLASSROOM | 01/1998-12/2005 | 1.5 HOURS | 1.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 341 | CBT/ND-ASBESTOS | CLASSROOM | 01/1998-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 342 | CBT/ND-AUTOMOTIVE ENVIRONMENT | CLASSROOM | 01/1998-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 348 | CROSS FUNCTION PROJECT MANAGEMENT | CLASSROOM | 01/1999-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 350 | AUTOMOTIVE 2007 2004A | CLASSROOM | 01/1999-12/1999 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 354 | AIS 2.0 TRAINING | CLASSROOM | 01/2000-12/2005 | 6 HOURS | 6 | COMBINABLE | SCIENCE/TECHNOLOGY |
| 358 | COST ANALYSIS COMPUTER TRAINING | CLASSROOM | 01/2000-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |

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| 401 | REGION PROJECT ENGINEER WORKSHOP | CLASSROOM | 01/2002-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 403 | QIP CERTIFICATION | CLASSROOM | 01/1999-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 404 | BUSINESS PROCESS IMPROVEMENT WORKSHOP | CLASSROOM | 01/2002-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 406 | DISPATCH IMPROVEMENT PROCEDURES | CLASSROOM | 01/2001-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 407 | FACILITIES ENGINEER WORKSHOP | CLASSROOM | 01/2002-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 408 | SATURDAY DISPATCH SYSTEM WORKSHOP | CLASSROOM | 01/2001-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 409 | DISTRICT PROJECT ENGINEER WORKSHOP | CLASSROOM | 01/2002-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 410 | CONTROLLED DISPATCH | CLASSROOM | 01/2002-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 411 | IE BASIC SKILLS – DOMESTIC | CLASSROOM | 01/2002-12/2005 | 80 HOURS | 80 | 4 | SCIENCE/TECHNOLOGY |
| 416 | FDR TOOLS TRAINING | CLASSROOM | 01/2002-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 418 | OJS WORKSHOP | CLASSROOM | 01/1999-12/2005 | 35 HOURS | 35 | 1.5 | INTERDISCIPLINARY/ELECTIVE |
| 424 | EFFECTIVE EMPLOYEE RELATIONS | CLASSROOM | 01/2004-12/2005 | 2.5 HOURS | 2.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 426 | PRELOAD CORNERSTONE TRAINING WORKSHOP | CLASSROOM | 01/2001-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 428 | CUSTOMER CENTER STRATEGY TRAINING | CLASSROOM | 01/2004-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 432 | DEVELOP OUR SKILLS – SELECT & PREPARATION | CLASSROOM | 01/2002-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 434 | DEVELOP OUR SKILLS – INSIDE AM/PM | CLASSROOM | 01/2002-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 439 | GOAL SETTING TRAINING PILOT | CLASSROOM | 01/2004-12/2005 | 1.5 HOURS | 1.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 441 | LOOP PRINCIPLES & CONTROLLED DISPATCH (CD) | SELF- PACED | 02/2004-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 442 | DISPATCH PLANNING SYSTEM (DPS) | CLASSROOM | 01/2001-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 443 | CENTER OF THE FUTURE (COF)-PACKAGE DISPATCH SUPERVISOR WORKSHOP | CLASSROOM | 02/2004-12/2005 | 5 DAYS | 32.5 | 1.5 | INTERDISCIPLINARY/ELECTIVE |

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| 445 | PACKAGE TIME STUDY WORKSHOP | CLASSROOM | 02/2005-12/2005 | 9 DAYS | 58.5 | 2.5 | INTERDISCIPLINARY/ELECTIVE |
| 446 | HUBTOOLS TRAINING | CLASSROOM | 01/2002-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 449 | STEP II - SALES | CLASSROOM | 02/2004-12/2005 | 5 DAYS | 32.5 | 1.5 | INTERDISCIPLINARY/ELECTIVE |
| 452 | PRELOAD ASSIST SYSTEM | CLASSROOM | 01/2001-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 455 | HUB SIMULATION WORKSHOP | CLASSROOM | 01/2002-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 459 | UPS SCS MNUS REFRESHER | CLASSROOM | 02/2004-12/2005 | 0.75 HOURS | 0.75 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 460 | OPS MANAGEMENT AND SCHEDULING | CLASSROOM | 01/2002-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 461 | DISPATCH PLANNING WORKSHOP | CLASSROOM | 01/2002-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 463 | FEEDER PLANNING WORKSHOP | CLASSROOM | 01/2002-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 464 | PRELOAD PLANNING WORKSHOP | CLASSROOM | 01/2002-12/2005 | 20 HOURS | 20 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 465 | FEEDER PLANNING TOOL | CLASSROOM | 01/2001-12/2005 | 3 HOURS | 3 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 466 | STEP III - SALES | CLASSROOM | 03/2004-12/2005 | 10 DAYS | 65 | 3 | INTERDISCIPLINARY/ELECTIVE |
| 467 | INCOTERMS 2000 | SELF- PACED | 03/2004-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 469 | CENTER OF THE FUTURE (COF)-PACKAGE DIVISION MANAGER | CLASSROOM | 03/2004-12/2005 | 2 DAYS | 13 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 475 | TALENT MANAGEMENT SYSTEMS (TMS) CAREER DEVELOPMENT TRAINING (MGR) | CLASSROOM | 05/2004-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 476 | TALENT MANAGEMENT SYSTEMS (TMS) CAREER DEVELOPMENT TRAINING (EMPLOYEE) | CLASSROOM | 05/2004-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 479 | BPI PROCESS MAPPING | CLASSROOM | 01/2004-12/2005 | 4 DAYS | 26 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 480 | DISPATCH PLANNING WORKSHOP | CLASSROOM | 01/1999-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 481 | FEEDER PROPERTY WORKSHOP | CLASSROOM | 01/1999-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 482 | HUB PLANNING WORKSHOP | CLASSROOM | 01/1999-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |

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|---------------|---|-----------------|-----------------|---------------|------------------|---------------------|-----------------------------------|
| 483 | LOAD PLANNING WORKSHOP | CLASSROOM | 01/1999-12/2005 | 20 HOURS | 20 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 484 | PACKAGE TIME STUDY DAD WORKSHOP | CLASSROOM | 01/1999-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 485 | PACKAGE TIME STUDY MOM WORKSHOP | CLASSROOM | 01/1999-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 486 | PACKAGE TOOLS TRAINING | CLASSROOM | 01/2000-12/2005 | 5 HOURS | 5 | COMBINABLE | SCIENCE/TECHNOLOGY |
| 487 | PRELOAD PLANNING WORKSHOP | CLASSROOM | 01/1999-12/2005 | 20 HOURS | 20 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 488 | BOXLINE WORKSHOP - BASIC | CLASSROOM | 01/2000-12/2005 | 20 HOURS | 20 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 489 | STRUCTURED INTERVIEW TRAINING | SELF- PACED | 05/2004-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 495 | HUB/LOCAL SORT MEASUREMENT TRAINING | CLASSROOM | 01/2001-12/2005 | 14 HOURS | 14 | 0.5 | SCIENCE/TECHNOLOGY |
| 504 | UPS FREIGHT SERVICE LEADERSHIP | CLASSROOM | 01/2001-12/2005 | 20 HOURS | 20 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 506 | AIR RAMP SAFETY SCHOOL | CLASSROOM | 01/1995-12/2004 | 30 HOURS | 30 | 1.5 | INTERDISCIPLINARY/ELECTIVE |
| 508 | AIR PLANNER WORKSHOP | CLASSROOM | 01/2000-12/2005 | 75 HOURS | 75 | 3.5 | INTERDISCIPLINARY/ELECTIVE |
| 512 | CODA: INTRO AND BASIC TOPICS | SELF- PACED | 08/2004-12/2005 | 6 HOURS | 6 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 517 | AIR MANAGEMENT TRAINING SCHOOL | CLASSROOM | 01/1985-12/2004 | 70 HOURS | 70 | 3.5 | INTERDISCIPLINARY/ELECTIVE |
| 519 | WEIGHT & BALANCE WORKSHOP | CLASSROOM | 01/1997-12/2005 | 46 HOURS | 46 | 2 | SCIENCE/TECHNOLOGY |
| 520 | CORP SUSTAINABILITY UPDATE | CLASSROOM | 08/2004-12/2005 | 0.75 HOURS | 0 | 0 | TOO FEW HOURS |
| 521 | CENTER OF THE FUTURE (COF)-OPERATIONS MANAGEMENT SPECIALISTS (OMS) PEOPLE AND COMMUNICATION | CLASSROOM | 09/2004-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 522 | FACILITATOR DEVELOPMENT - BASIC | CLASSROOM | 01/1997-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 523 | CENTER OF THE FUTURE (COF) - OPERATIONS MANAGEMENT SPECIALISTS (OMS) PACKAGE CENTER PAYROLL | CLASSROOM | 09/2004-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 524 | CENTER OF THE FUTURE (COF)-OPERATIONS MANAGEMENT SPECIALISTS (OMS) ROLE & RESPONSIBILITY | CLASSROOM | 09/2004-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |

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| 525 | CENTER OF THE FUTURE (COF) - OPERATIONS MANAGEMENT SPECIALISTS (OMS) DISPATCH PART 1 | CLASSROOM | 09/2004-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 526 | CENTER OF THE FUTURE (COF) - OPERATIONS MANAGEMENT SPECIALISTS (OMS) DISPATCH PART 2 | CLASSROOM | 09/2004-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 527 | CENTER OF THE FUTURE (COF) - OPERATIONS MANAGEMENT SPECIALISTS (OMS) CUSTOMER CARE | CLASSROOM | 09/2004-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 528 | FOCUS ON COMPLIANCE 2005 | CLASSROOM | 01/2005-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 529 | CUSTOMER CENTER (CC) ADVANCED CUSTOMER SERVICE | SELF- PACED | 08/2004-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 530 | UPSCO-DESIGNEE COURSE | CLASSROOM | 01/1994-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 531 | INSIDE AM TRAINING/JOB SETUP | SELF- PACED | 06/2004-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 533 | INSIDE PM TRAINING/JOB SETUP | SELF- PACED | 09/2004-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 535 | CUSTOMS AFFAIRS COMPLIANCE TRAINING | CLASSROOM | 01/2000-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 537 | INTRODUCTION TO EXPORT | SELF- PACED | 10/2004-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 539 | PLANNING FOR HELPER AREAS | SELF- PACED | 08/2004-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 540 | AIR HUB SCHOOL | CLASSROOM | 01/1999-12/2004 | 80 HOURS | 80 | 4 | INTERDISCIPLINARY/ELECTIVE |
| 550 | AIRCRAFT MANAGEMENT CRITICAL SKILLS SEMINAR | CLASSROOM | 01/2001-12/2004 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 553 | MANAGEMENT ASSESSMENT AND PROMOTION PROCESS (MAPP) PANEL MEMBER TRAINING | CLASSROOM | 01/2005-12/2005 | 1/2 DAY | 3.25 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 554 | MANAGEMENT ASSESSMENT AND PROMOTION PROCESS (MAPP) PROCESS TRAINING | CLASSROOM | 01/2005-12/2005 | 1 DAY | 6.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 557 | INTRODUCTION TO INBOUND TRANSPORTATION | SELF- PACED | 12/2004-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 559 | POST ON ROAD SUPERVISOR (ORS) BASIC TRAINING WORKSHOP | CLASSROOM | 01/2005-12/2005 | 6 DAYS | 39 | 1.5 | INTERDISCIPLINARY/ELECTIVE |
| 562 | BUYER FOCUSED PROSPECTING | CLASSROOM | 01/2005-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 563 | DPS V. 3.0 CBT | SELF- PACED | 01/2005-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |

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| 564 | CALIFORNIA ANTI-HARASSMENT TRAINING | CLASSROOM | 01/2005-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 566 | CD/DISPATCH PLANNING SERVICE (DPS) WORKSHOP | CLASSROOM | 02/2005-12/2005 | 3 DAYS | 19.5 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 567 | TRADE AGREEMENTS: ADVANCED NAFTA (NORTH AMERICAN FREE TRADE AGREEMENT) | SELF- PACED | 01/2005-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 568 | CUSTOMS-TRADE PARTNERSHIP AGAINST TERRORISM (C-TPAT) OVERVIEW | SELF- PACED | 01/2005-12/2005 | 0.5 HOURS | 0.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 571 | FAA ALCOHOL TRAINING | CLASSROOM | 01/1998-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 576 | ANTI DUMPING OVERVIEW | SELF- PACED | 01/2005-12/2005 | 0.5 HOURS | 0.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 577 | TRADE AGREEMENTS PART 1 | SELF- PACED | 01/2005-12/2005 | 0.5 HOURS | 0.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 579 | SPECIAL ENTRIES: EXCISE TAX | SELF- PACED | 01/2005-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 583 | POWER OF ATTORNEY - IMPORT | SELF- PACED | 01/2005-12/2005 | 0.5 HOURS | 0.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 585 | CAPTAINS LEADERSHIP WORKSHOP | CLASSROOM | 01/1999-12/2005 | 20 HOURS | 20 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 592 | EMS SALES TRAINING | CLASSROOM | 03/2005-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 595 | SUPPLY CHAIN TRAINING PROGRAM | CLASSROOM | 03/2005-12/2005 | 2 DAYS | 13 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 598 | PACKAGE CENTER INFORMATION SYSTEM CBT | SELF- PACED | 03/2005-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 599 | TOXIC SUBSTANCES CONTROL ACT | SELF- PACED | 02/2005-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 609 | GBS-CM | CLASSROOM | 03/2005-12/2005 | 24 HOURS | 24 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 612 | QUEST FOR QUALITY WORKSHOP | CLASSROOM | 04/2005-12/2005 | 4.5 HOURS | 4.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 619 | POLICY - IMPORTER OF RECORD | SELF- PACED | 05/2005-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 634 | REVIEWER AIR & OCEAN BROKERAGE | SELF- PACED | 04/2005-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 635 | UPSCO DESIGNEE WEIGHT AND BALANCE (W&B) INSTRUCTOR | CLASSROOM | 06/2005-12/2005 | 8 DAYS | 52 | 2.5 | INTERDISCIPLINARY/ELECTIVE |
| 637 | UPS MI INTERNATIONAL MAIL SALES TRAIN | CLASSROOM | 01/2005-12/2005 | 3 HOURS | 3 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |

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| 639 | COUNTERVAILING DUTY | SELF- PACED | 04/2005-12/2005 | 0.5 HOURS | 0.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 640 | TRADE AGREEMENTS PART 2 | SELF- PACED | 04/2005-12/2005 | 0.5 HOURS | 0.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 641 | TRADE AGREEMENTS PART 3 | SELF- PACED | 04/2005-12/2005 | 0.5 HOURS | 0.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 642 | TRADE AGREEMENTS PART 4 | SELF- PACED | 04/2005-12/2005 | 0.5 HOURS | 0.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 650 | BEHAVIORAL ANALYSIS WORKSHOP | CLASSROOM | 01/1983-12/2005 | 40 HOURS | 40 | 2 | COMMUNICATION ARTS |
| 702 | TEMPORARY IMPORT BOND (TIB) | SELF- PACED | 05/2005-12/2005 | 0.5 HOURS | 0.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 705 | INTERPERSONAL SKILLS TRAINING | CLASSROOM | 01/2001-12/2005 | 12 HOURS | 12 | 0.5 | COMMUNICATION ARTS |
| 710 | STRATEGIC SUPPLY MANAGEMENT | CLASSROOM | 01/1999-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 711 | SYNCHRONIZED SOLUTIONS-INBOUND | CLASSROOM | 05/2005-12/2005 | 1 DAY | 6.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 712 | UPS DIVERSITY KNOWLEDGE MAP | CLASSROOM | 06/2005-12/2005 | 2 HOURS | 2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 713 | BOND: SURETY BONDS | SELF- PACED | 05/2005-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 716 | EMERGENCY SALES TRAINING | CLASSROOM | 05/2005-12/2005 | 1 DAY | 6.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 718 | SALES TRAINING MANAGER WORKSHOP | CLASSROOM | 05/2005-12/2005 | 2 DAYS | 13 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 727 | LESSONS FOR LEADS | CLASSROOM | 09/2004-12/2005 | 1 DAY | 6.5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 728 | MANAGING FOR RESULTS | CLASSROOM | 09/2004-12/2005 | 3 HOURS | 3 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 765 | NEW AUDIT SUPERVISOR TRAINING | CLASSROOM | 01/1997-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 811 | 2004ING THE WINNING CASE | CLASSROOM | 01/2002-12/2005 | 24 HOURS | 24 | 1 | COMMUNICATION ARTS |
| 814 | SPIN MARKETING | CLASSROOM | 01/2002-12/2005 | 8 HOURS | 8 | COMBINABLE | COMMUNICATION ARTS |
| 818 | SALES INCENTIVE PLAN – 2001 | CLASSROOM | 01/2000-12/2005 | 5 HOURS | 5 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 824 | MAKING MAJOR SALES | CLASSROOM | 01/1992-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |

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| 835 | MAJOR ACCOUNT STRATEGY WORKSHOP | CLASSROOM | 01/2002-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 837 | STRATEGY PLANNING | CLASSROOM | 01/1999-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 840 | PUBLIC AFFILIATION & CONGRESS AWARENESS TRAINING | CLASSROOM | 01/1999-12/2005 | 6 HOURS | 6 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 841 | CONGRESSIONAL AWARENESS DISTRICT WORKSHOP | CLASSROOM | 01/1999-12/2005 | 6 HOURS | 6 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 852 | E-COMMERCE UNIVERSITY | CLASSROOM | 01/2001-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 860 | BIA PROCESS (LEVEL 2) | CLASSROOM | 01/1999-12/1999 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 867 | SPEAKEASY: TAKE CHARGE | CLASSROOM | 01/2002-12/2005 | 16 HOURS | 16 | 0.5 | COMMUNICATION ARTS |
| 868 | SPEAKEASY: TAKE THE NEXT STEP | CLASSROOM | 01/2002-12/2005 | 8 HOURS | 8 | COMBINABLE | COMMUNICATION ARTS |
| 869 | SPEECHWORKS/PERSUASIVE SPEAKING | CLASSROOM | 01/2002-12/2005 | 16 HOURS | 16 | 0.5 | COMMUNICATION ARTS |
| 871 | PROJECT MANAGEMENT | CLASSROOM | 01/1999-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 872 | ADVANCED PHARMASIM | CLASSROOM | 01/1999-12/2004 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 873 | MARKETING PRINCIPLES | CLASSROOM | 01/1999-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 874 | ADVANCED STRATEGY SIMULATION WORKSHOP | CLASSROOM | 01/1999-12/2004 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 875 | MARKETING NEGOTIATION SKILLS WORKSHOP | CLASSROOM | 01/1999-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 876 | STRATEGY FORMULATION | CLASSROOM | 01/1999-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 877 | SSNII-NEGOTIATING UPS VALUE | CLASSROOM | 01/2000-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 878 | INTERNATIONAL SEMINAR | CLASSROOM | 01/2001-12/2005 | 28 HOURS | 28 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 879 | MANAGEMENT REINFORCEMENT WORKSHOP | CLASSROOM | 01/1998-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 881 | SITUATION SALES NEGOTIATIONS | CLASSROOM | 01/1998-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 882 | WINNING IN PRICE NEGOTIATIONS | CLASSROOM | 01/1998-12/2005 | 8 HOURS | 8 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |

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| 883 | BUILDING CUSTOMER RELATIONS | CLASSROOM | 01/1998-12/2005 | 16 HOURS | 16 | 0.5 | COMMUNICATION ARTS |
| 884 | MANAGING FOR SALES EXCELLENCE | CLASSROOM | 01/1998-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 885 | CRM. PROCESS LEVEL 2/3 TRAINING | CLASSROOM | 01/1999-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 886 | 2-DAY STRATEGY & PLANNING | CLASSROOM | 01/1999-12/2004 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 887 | SPEAKEASY/TALK SO PEOPLE LISTEN | CLASSROOM | 01/1999-12/2005 | 24 HOURS | 24 | 1 | COMMUNICATION ARTS |
| 888 | ELECTRONIC COMMERCE SOLUTIONS | CLASSROOM | 01/2000-12/2005 | 3 HOURS | 3 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 889 | SPEAKEASY/MAKE VISUALS WORK | CLASSROOM | 01/1999-12/2005 | 16 HOURS | 16 | 0.5 | COMMUNICATION ARTS |
| 890 | SPEAKEASY/PLAN FOR RESULTS | CLASSROOM | 01/1999-12/2005 | 8 HOURS | 8 | COMBINABLE | COMMUNICATION ARTS |
| 891 | SALES TRAINING-BASIC | CLASSROOM | 01/1999-12/2005 | 60 HOURS | 60 | 3 | INTERDISCIPLINARY/ELECTIVE |
| 892 | SALES TRAINING-INTERMEDIATE | CLASSROOM | 01/1999-12/2005 | 80 HOURS | 80 | 4 | INTERDISCIPLINARY/ELECTIVE |
| 893 | SALES MANAGER INTERNATIONAL SCHOOL | CLASSROOM | 01/1999-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 894 | SALES TRAINING-ADVANCED | CLASSROOM | 01/2000-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 896 | NAM. (NATLACCTMNGR) SCHOOL | CLASSROOM | 01/2002-12/2005 | 40 HOURS | 40 | 2 | INTERDISCIPLINARY/ELECTIVE |
| 901 | LEARNING PERSPECTIVES BUSINESS SIMULATION | CLASSROOM | 01/2002-12/2005 | 9 HOURS | 9 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 933 | PROFESSIONAL FACILITATOR WORKSHOP | CLASSROOM | 01/1996-12/2005 | 32 HOURS | 32 | 1.5 | COMMUNICATION ARTS |
| 934 | GROUP COACHES DEVELOPMENT | CLASSROOM | 01/1996-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 935 | GROUP DEVELOPMENT WORKSHOP | CLASSROOM | 01/1996-12/2005 | 18 HOURS | 18 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 936 | CORE PROCESS REDESIGN WORKSHOP | CLASSROOM | 01/1995-12/2005 | 24 HOURS | 24 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 951 | PRELOAD TRAINER WORKSHOP | CLASSROOM | 01/1996-12/2005 | 60 HOURS | 60 | 3 | INTERDISCIPLINARY/ELECTIVE |
| 952 | SVC PROVIDER TRAINER WORKSHOP | CLASSROOM | 01/1996-12/2005 | 60 HOURS | 60 | 3 | INTERDISCIPLINARY/ELECTIVE |

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| 953 | HUB TRAINER WORKSHOP | CLASSROOM | 01/1996-12/2005 | 60 HOURS | 60 | 3 | INTERDISCIPLINARY/ELECTIVE |
| 962 | TRANS SERVICES SCHOOL (TSS) | CLASSROOM | 01/1997-12/2005 | 80 HOURS | 80 | 4 | INTERDISCIPLINARY/ELECTIVE |
| 964 | PT. SUPERVISOR ORIENTATION TRAINING WORKSHOP | CLASSROOM | 01/2000-21/2005 | 75 HOURS | 75 | 3.5 | INTERDISCIPLINARY/ELECTIVE |
| 991 | PARTNERS IN QUALITY | CLASSROOM | 01/1995-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 993 | QUALITY EDUCATION CONFERENCE | CLASSROOM | 01/1995-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 8019 | CYCLE COUNTING | CLASSROOM | 01/2002-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 8037 | SAFETY HAZMAT COMMERCE | CLASSROOM | 01/2001-12/2005 | 1.2 HOURS | 1.2 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 8046 | SAFETY DOT HAZMAT | CLASSROOM | 01/2001-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 8049 | UPS SCS NEW MANAGEMENT ORIENTATION-PT 1 | CLASSROOM | 01/2002-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 8050 | UPS SCS NEW MANAGEMENT ORIENTATION | CLASSROOM | 01/2002-12/2005 | 36 HOURS | 36 | 1.5 | INTERDISCIPLINARY/ELECTIVE |
| 8060 | INTRODUCTION BUSINESS UNIT-SCS TECH | CLASSROOM | 01/2002-12/2005 | 10 HOURS | 10 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 8061 | MANAGEMENT SUPPLY CHAIN – SCS GROUP | CLASSROOM | 01/2002-12/2005 | 16 HOURS | 16 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 8062 | INTRODUCTION BUSINESS UNIT – SERVICE PARTS | CLASSROOM | 01/2002-12/2005 | 10 HOURS | 10 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 8063 | INTRODUCTION BUSINESS UNIT – SUPPLY CHAIN MANAGEMENT | CLASSROOM | 01/2002-12/2005 | 10 HOURS | 10 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 8064 | INTRODUCTION BUSINESS UNIT – TRANS SERVICES | CLASSROOM | 01/2002-12/2005 | 10 HOURS | 10 | 0.5 | INTERDISCIPLINARY/ELECTIVE |
| 880 | INTERNATIONAL SALES TRAINING | CLASSROOM | 01/1998-12/2005 | 80 HOURS | 80 | 4 | SOCIAL SCIENCE |
| 9000 | ISO 9000 QUALITY SYSTEMS TRAINING | CLASSROOM | 01/1997-12/2005 | 1 HOURS | 1 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 9005 | ISO CACHE AUTOMATION TRAINING | CLASSROOM | 01/1996-12/2005 | 20 HOURS | 20 | 1 | INTERDISCIPLINARY/ELECTIVE |
| 9006 | ISO CACHE AUTOMATION TRAINING – PT | CLASSROOM | 01/1997-12/2005 | 4 HOURS | 4 | COMBINABLE | INTERDISCIPLINARY/ELECTIVE |
| 9008 | ISO – AUTOMATED TRAINING WORKSHOP - PE | CLASSROOM | 01/1995-12/2005 | 4 HOURS | 4 | COMBINABLE | SCIENCE/TECHNOLOGY |