

# University of Phoenix - Prior Learning Assessment - Corporate Articulation

## INSTITUTE OF REAL ESTATE MANAGEMENT



### Credit Recommendation Guide (CRG)

The following courses have been evaluated by Corporate Articulation to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: [ecampus.phoenix.edu/pla](http://ecampus.phoenix.edu/pla) or contact the department toll free at 866-440-4707.

\*NOTE: Fees are applicable for credits evaluated.

PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix.

Clock hour to semester credit hour conversions are made based on current academic standards as outlined in the academic policy of the University.

#### University of Phoenix Equivalency: (General Education or Elective category to which credit can be applied)

Combinable: Courses may only be combined with courses of similar content, modality and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
<b>INSTITUTE FOR REAL ESTATE MANAGEMENT</b>							
RES201	SUCCESSFUL SITE MANAGEMENT	CLASSROOM	01/2004-12/2004	38.5	*	2.5	INTERDISCIPLINARY/ELECTIVE
MNT201	MAINTENANCE OPERATIONS BASIC	CLASSROOM	01/2004-12/2004	14	*	0.5	INTERDISCIPLINARY/ELECTIVE
HRS201	HUMAN RESOURCE FUNDAMENTALS: MANAGING A QUALITY WORKFORCE	CLASSROOM	01/2004-12/2004	14	*	0.5	INTERDISCIPLINARY/ELECTIVE
MKL201	MARKETING AND LEASING: FUNDAMENTALS	CLASSROOM	01/2004-12/2004	14.00	*	0.5	INTERDISCIPLINARY/ELECTIVE
FIN201	INTRODUCTION TO REAL ESTATE MANAGEMENT FINANCES	CLASSROOM	01/2004-12/2004	14.00	*	0.5	INTERDISCIPLINARY/ELECTIVE
LRM201	FAIR HOUSING FOR RESIDENTIAL MANAGEMENT	CLASSROOM	01/2004-12/2004	7.00	*	0	TOO FEW HOURS
MTF203	INTRODUCTION TO MANAGING COMMUNITY ASSOCIATIONS	CLASSROOM	01/2004-12/2004	*	*	0	NON-ACADEMIC
MTF204	INTRODUCTION TO MANAGING SINGLE-FAMILY HOMES AND SMALL RESIDENTIAL PROPERTIES	CLASSROOM	01/2004-12/2004	*	*	0	NON-ACADEMIC

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ARM001	ARM CERTIFICATION EXAM PREPARATION SEMINAR	CLASSROOM	01/2004-12/2004	*	*	0	NON-ACADEMIC
ARMEXM	ARM CERTIFICATION EXAM	CLASSROOM	01/2004-12/2004	*	*	0	NON-ACADEMIC
<b>FINANCIAL OPERATIONS AND ASSET MANAGEMENT</b>							
FIN402	MANAGING INVESTMENT REAL ESTATE: FINANCIAL TOOLS	CLASSROOM	01/2004-12/2004	14.00	*	0.5	INTERDISCIPLINARY/ELECTIVE
ASM603	COMMERCIAL REAL ESTATE FINANCING AND EVALUATION	CLASSROOM	01/2004-12/2004	14.00	*	0.5	INTERDISCIPLINARY/ELECTIVE
ASM604	COMMERCIAL REAL ESTATE FINANCING AND VALUATION	CLASSROOM	01/2004-12/2004	14.00	*	0.5	INTERDISCIPLINARY/ELECTIVE
ASM605	CASH FLOW ANALYSIS: PRACTICAL APPLICATIONS	CLASSROOM	01/2004-12/2004	7.00	*	0	TOO FEW HOURS
<b>HUMAN RESOURCES</b>							
HRS402	HUMAN RESOURCE ESSENTIALS FOR REAL ESTATE MANAGERS AND	CLASSROOM	01/2004-12/2004	14.00	*	1	INTERDISCIPLINARY/ELECTIVE
HRS603	LEADERSHIP FOR TODAY'S REAL ESTATE MANAGER	CLASSROOM	01/2004-12/2004	7.00	*		
<b>LEGAL AND RISK MANAGEMENT</b>							
LRM402	RISK MANAGEMENT: PROTECTING PEOPLE, PROPERTY, AND PROFITS	CLASSROOM	01/2004-12/2004	7.00	*	0	TOO FEW HOURS
<b>MARKETING AND LEASING</b>							
MKL404	MARKETING AND LEASING: RETAIL PROPERTIES	CLASSROOM	01/2004-12/2004	14.00	*	0.5	INTERDISCIPLINARY/ELECTIVE
MKL405	MARKETING AND LEASING: MULTIFAMILY PROPERTIES	CLASSROOM	01/2004-12/2004	14.00	*	0.5	INTERDISCIPLINARY/ELECTIVE
MKL406	MARKETING AND LEASING: OFFICE BUILDINGS	CLASSROOM	01/2004-12/2004	14.00	*	0.5	INTERDISCIPLINARY/ELECTIVE
BDM601	MAXIMIZING PROFIT: GROWTH STRATEGIES FOR REAL ESTATE MANAGEMENT COMPANIES	CLASSROOM	01/2004-12/2004	14.00	*	0.5	INTERDISCIPLINARY/ELECTIVE
ASM606	TURNING TROUBLED PROPERTIES INTO PROFITABLE REAL ESTATE ASSETS	CLASSROOM	01/2004-12/2004	14.00	*	0.5	INTERDISCIPLINARY/ELECTIVE
<b>CREDENTIALING</b>							
ETH800	ETHICS FOR THE REAL ESTATE MANAGER	*	01/2004-12/2004	7.00	*	0	TOO FEW HOURS
BDM602	PROPERTY MANAGEMENT PLANS: THE IREM MODEL	*	01/2004-12/2004	14.00	*	0.5	INTERDISCIPLINARY/ELECTIVE
MPSA01	MANAGEMENT PLAN SKILLS ASSESSMENT	*	01/2004-12/2004	14.00	*	0.5	INTERDISCIPLINARY/ELECTIVE

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CPM001	CPM CERTIFICATION EXAM PREPARATION SEMINAR	*	01/2004-12/2004	7.00	*	0	NON-TRANSFERABLE
CPMEXM	CPM CERTIFICATION EXAM	*	01/2004-12/2004	3.50	*	0	NON-TRANSFERABLE