

University of Phoenix - Prior Learning Assessment - Corporate Articulation

CISCO

Credit Recommendation Guide (CRG)



The following courses have been evaluated by Corporate Articulation to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: ecampus.phoenix.edu/pla or contact the department toll free at 866-440-4707.

*NOTE: Fees are applicable for credits evaluated.

PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix.

Clock hour to semester credit hour conversions are made based on current academic standards as outlined in the academic policy of the University.

University of Phoenix Equivalency: (General Education or Elective category to which credit can be applied)

Combinable: Courses may only be combined with courses of similar content, modality and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
*NOTE - DUPLICATE COURSES LISTED WITHIN MULTIPLE PROGRAMS WILL ONLY BE ELIGIBLE FOR CREDIT ONCE THROUGH PRIOR LEARNING ASSESSMENT.							
	MLD: CISCO MANAGEMENT SERIES - SESSION *	CLASSROOM/ SELF-PACED	01/2008-12/2008, 01/2010-12/2010	60 HOURS	29.34	*1.5	INTERDISCIPLINARY/ ELECTIVE
*NOTE - BELOW IS THE BREAKDOWN FOR THE MLD: CISCO MANAGEMENT SERIES PROGRAM. STUDENTS WILL RECEIVED CREDIT FOR THE WHOLE PROGRAM AND NOT FOR INDIVIDUAL COURSES.*SEE ABOVE FOR CREDIT AWARD FOR PROGRAM.							
	CLEAD MANAGEMENT COMPETENCY FRAMEWORK	CLASSROOM/ SELF-PACED	01/2008-12/2008	1.5 HOURS/ 3 HOURS	2.33	*	INTERDISCIPLINARY/ ELECTIVE
	MANAGEMENT COMMUNICATIONS & SOCIAL STYLES ASSESSMENT	CLASSROOM/ SELF-PACED	01/2008-12/2008	2 HOURS/ 2 HOURS	2.67	*	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
	ETHICS & COMPLIANCE DISCUSSION & CASE STUDIES	CLASSROOM/ SELF-PACED	01/2010-12/2010	1.5 HOURS/ 3 HOURS	3	*	INTERDISCIPLINARY/ ELECTIVE
	GOAL SETTING & MANAGING WORK ROLE PLAYS, TOOLS & DISCUSSION	CLASSROOM/ SELF-PACED	01/2008-12/2008	2 HOURS/ 4.5 HOURS	3.92	*	INTERDISCIPLINARY/ ELECTIVE
	MANAGER HIRING & INTERVIEWING ROLE PLAYS & DISCUSSION	CLASSROOM	01/2008-12/2008	3 HOURS	2.75	*	INTERDISCIPLINARY/ ELECTIVE
	TEAMS NOW! DISCUSSION OF TEAM DIVERSITY & MANAGEMENT VERSATILITY IN OPTIMIZING TEAM INTERACTIONS.	CLASSROOM/ SELF-PACED	01/2008-12/2008	1.5 HOURS/ 3 HOURS	2.67	*	INTERDISCIPLINARY/ ELECTIVE
	DISCUSSION ON DECISION MAKING & LEVELS OF EMPLOYEE ENGAGEMENT	CLASSROOM/ SELF-PACED	01/2008-12/2008	1.5 HOURS/ 2.5 HOURS	2.08	*	INTERDISCIPLINARY/ ELECTIVE
	DECISION MAKING & CONFLICT MANAGEMENT	CLASSROOM	01/2008-12/2008	1.5 HOURS	1.25	*	INTERDISCIPLINARY/ ELECTIVE
	LEADING CHANGE EXERCISE & DISCUSSION	CLASSROOM	01/2008-12/2008	2 HOURS	2	*	INTERDISCIPLINARY/ ELECTIVE
	DISCUSSION ON COACHING SKILLS & DISTINCTIONS BETWEEN FEEDBACK & COACHING	CLASSROOM/ SELF-PACED	01/2008-12/2008	1.5 HOURS/ 3 HOURS	1.67	*	INTERDISCIPLINARY/ ELECTIVE
	COACHING SKILLS REVIEW & COACHING FOR EMPLOYEE IMPROVEMENT	CLASSROOM	01/2008-12/2008	2 HOURS	2	*	INTERDISCIPLINARY/ ELECTIVE
	COACHING FOR EMPLOYEE DEVELOPMENT	CLASSROOM	01/2008-12/2008	1.5 HOURS	1.5	*	INTERDISCIPLINARY/ ELECTIVE
	CISCO PERFORMANCE MANAGEMENT DISCUSSION OF POLICIES, TOOLS, CASE STUDIES & ROLE PLAYS	CLASSROOM	01/2008-12/2008	3 HOURS/ 2.5 HOURS	0	*	NON-ACADEMIC
	REWARDS, RECOGNITION & RETENTION DISCUSSION & PREP FOR LEARNING LAB	CLASSROOM	01/2008-12/2008	3 HOURS	0	*	NON-ACADEMIC
	LEARNING LAB KICK-OFF & WORK ALIGNMENT WITH CISCO MARKET ADJACENCIES	CLASSROOM	01/2008-12/2008	1.5 HOURS	0	*	NON-ACADEMIC
	KEY MESSAGES FROM STRATEGIC LEADERSHIP EXPERIENCE & IMPLICATIONS FOR CISCO MANAGERS	CLASSROOM	01/2010-12/2010	1.5 HOURS	0	*	NON-ACADEMIC

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	CAPSTONE CASE STUDIES/HBR CASE STUDIES CUSTOMIZED FOR CISCO	CLASSROOM	01/2008-12/2008	3 HOURS	0	*	NON-ACADEMIC
	PREP WORK TO TAKE THE CLEAD MANAGEMENT 360 ASSESSMENT PLUS WEBEX ON HOW TO READ/INTERPRET MY 360 CLEAD ANALYSIS REPORT	CLASSROOM	01/2008-12/2008	1.5 HOURS	0	*	NON-ACADEMIC
	LEADERSHIP PIPELINE, TALENT MANAGEMENT, SUCCESSION PLANNING DISCUSSION INCLUDING CLEAD EXECUTIVE EXPECTATIONS & CMS PROGRAM CLOSE.	CLASSROOM	01/2008-12/2008	1.5 HOURS	1.5	*	INTERDISCIPLINARY/ ELECTIVE
MLD: CMS MODULE - <MODULE NAME> (** FOR CISCO PEOPLE MANAGERS ONLY **)							
	CLEAD & THE ROLE OF THE MANAGER	CLASSROOM/ SELF-PACED	01/2009-12/2009	120 MINS/90 MINS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	360 MGMT ASSESSMENT	CLASSROOM	01/2009-12/2009	3 MINS	3	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	GOAL SETTING & DELEGATION	CLASSROOM/ SELF-PACED	01/2009-12/2009	90 MINS/ 120 MINS	2.75	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	MANAGEMENT COMPLIANCE BASICS	CLASSROOM/ SELF-PACED	01/2009-12/2009	150MINS /90 MINS	2.75	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	COACHING SKILLS FOR MANAGERS	CLASSROOM/ SELF-PACED	01/2009-12/2009	120 MINS/ 240 MINS	5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	MANAGING TEAMS	CLASSROOM/ SELF-PACED	01/2009-12/2009	105 MINS /180 MINS	3.75	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	CISCO PERFORMANCE MANAGEMENT	CLASSROOM/ SELF-PACED	01/2009-12/2009	90MINS/ 210 MINS	0	0	NON-ACADEMIC
	MANAGEMENT COMMUNICATIONS & SOCIAL STYLE ASSESSMENT	CLASSROOM/ SELF-PACED	01/2009-12/2009	135 MINS/ 120 MINS	3.125	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	MANAGING CHANGE	CLASSROOM/ SELF-PACED	01/2009-12/2009	120 MINS/ 240 MINS	5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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	MANAGEMENT HIRING & INTERVIEWING	CLASSROOM/ SELF-PACED	01/2009-12/2009	290 MINS/ 180 MINS	4.83	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	MANAGING FOR EMPLOYEE ENGAGEMENT	CLASSROOM/ SELF-PACED	01/2009-12/2009	120 MINS/ 180 MINS	4	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	FINANCE BASICS FOR MANAGERS	SELF-PACED	01/2009-12/2009	60 MINS	1	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE