

University of Phoenix - Prior Learning Assessment - Corporate Articulation

CENTER FOR FINANCIAL TRAINING, KANSAS



Credit Recommendation Guide (CRG)

The following courses have been evaluated by Corporate Articulation to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: ecampus.phoenix.edu/pla or contact the department toll free at 866-440-4707.

*NOTE: Fees are applicable for credits evaluated.

PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix.

Clock hour to semester credit hour conversions are made based on current academic standards as outlined in the academic policy of the University.

University of Phoenix Equivalency: (General Education or Elective category to which credit can be applied)

Combinable: Courses may only be combined with courses of similar content, modality and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
	1002 ACCOUNTING BASICS	CLASSROOM	01/2004-12/2004	*	*	0	NON-ACADEMIC
	9826 BANK FINANCIAL ANALYSIS	CLASSROOM	01/2004-12/2004	*	*	0	NON-ACADEMIC
	9844 FINANCIAL STATEMENT ANALYSIS	CLASSROOM	01/2004-12/2004	*	*	0	NON-ACADEMIC
	1000 ACCOUNTING (FORMERLY ACCOUNTING I) ACE®	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ ELECTIVE
	98004 AGRICULTURAL LENDING	CLASSROOM	01/2004-12/2004	30	*	1.5	INTERDISCIPLINARY/ ELECTIVE
	4424 ALTERNATIVE DELIVERY SYSTEMS	CLASSROOM	01/2004-12/2004	6	*	0	NON-ACADEMIC
	6920 ANALYZING FINANCIAL STATEMENTS ACE®	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ ELECTIVE
	9805 ASSET LIABILITY MANAGEMENT I	CLASSROOM	01/2004-12/2004	12	*	0.5	INTERDISCIPLINARY/ ELECTIVE

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	9808 ASSET LIABILITY MANAGEMENT II	CLASSROOM	01/2004-12/2004	12	*	0.5	INTERDISCIPLINARY/ELECTIVE
	COM102 BUSINESS COMMUNICATIONS ACE®	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ELECTIVE
	2506 BUSINESS ETIQUETTE	CLASSROOM	01/2004-12/2004	3	*	0	NON-ACADEMIC
	COM115 BUSINESS TODAY ACE®	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ELECTIVE
	6350 COMMERCIAL LENDING ACE®	CLASSROOM	01/2004-12/2004	45	*	2	INTERDISCIPLINARY/ELECTIVE
	9806 COMMERCIAL LENDING ACCELERATED	CLASSROOM	01/2004-12/2004	15	*	0.5	INTERDISCIPLINARY/ELECTIVE
	9825 CONCEPTS OF INTEREST RATE RISK	CLASSROOM	01/2004-12/2004	15	*	0.5	INTERDISCIPLINARY/ELECTIVE
	7016 CONSUMER CREDIT PRODUCTS	CLASSROOM	01/2004-12/2004	15	*	0.5	INTERDISCIPLINARY/ELECTIVE
	7008 CONSUMER LENDING ACE®	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ELECTIVE
	9862 CUSTOMER SERVICE EXCELLENCE	CLASSROOM	01/2004-12/2004	19	*	0.5	INTERDISCIPLINARY/ELECTIVE
	9857 DEPOSIT ACCOUNTS AND SERVICES	CLASSROOM	01/2004-12/2004	20	*	1	INTERDISCIPLINARY/ELECTIVE
	4289 DEPOSIT PRODUCTS AND SERVICES FOR SMALL BUSINESSES	CLASSROOM	01/2004-12/2004	6	*	0	NON-ACADEMIC
	2310 ECONOMICS FOR BANKERS	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ELECTIVE
	162 ETHICAL ISSUES FOR BANKERS	CLASSROOM	01/2004-12/2004	6	*	COMBINABLE	HUMANITIES
	7341 FAIR LENDING	CLASSROOM	01/2004-12/2004	4	*	0	NON-ACADEMIC
	SUP106 HUMAN RELATIONS IN BANKING ACE®	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ELECTIVE
	3660 LAW AND BANKING: PRINCIPLES ACE®	CLASSROOM	01/2004-12/2004	45	*	2	INTERDISCIPLINARY/ELECTIVE
	ACC102 MANAGERIAL ACCOUNTING (FORMERLY KNOWN AS ACCOUNTING II) ACE®	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ELECTIVE
	9810 MANAGING INVESTMENT PORTFOLIOS	CLASSROOM	01/2004-12/2004	15	*	0.5	INTERDISCIPLINARY/ELECTIVE
	7740 MARKETING FOR BANKERS ACE®	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ELECTIVE

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	MCCCMP MICROCOMPUTERS IN BANKING ACE®	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ELECTIVE
	1350 MONEY AND BANKING ACE®	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ELECTIVE
	8008 PERSONAL TAX RETURN ANALYSIS	CLASSROOM	01/2004-12/2004	9	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	1370 PRINCIPLES OF BANKING ACE®	CLASSROOM	01/2004-12/2004	45	*	2	INTERDISCIPLINARY/ELECTIVE
	1064 PROFITABLE ACCOUNTS	CLASSROOM	01/2004-12/2004	6	*	0	NON-ACADEMIC
	BKF118 TRUST BUSINESS ACE®	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ELECTIVE
	7820 RESIDENTIAL MORTGAGE LENDING ACE®	CLASSROOM	01/2004-12/2004	45	*	2	INTERDISCIPLINARY/ELECTIVE
Combinations of courses, below, equivalent to 10 clock hours will earn 0.5 semester credits.							
	6652 CREDIT PRODUCTS FOR SMALL BUSINESS	CLASSROOM	01/2004-12/2004	9	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	7018 FUNDAMENTALS OF CONSUMER LENDING	CLASSROOM	01/2004-12/2004	6	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	4282 FUNDAMENTALS OF SMALL BUSINESS BANKING	CLASSROOM	01/2004-12/2004	9	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
Combinations of courses, below, equivalent to 10 clock hours will earn 0.5 semester credits.							
	6268 CROSS - SELLING DEPOSIT PRODUCTS	CLASSROOM	01/2004-12/2004	6	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	4504 INTRODUCTION TO RELATIONSHIP SELLING	CLASSROOM	01/2004-12/2004	9	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	7762 RELATIONSHIP SELLING TO SMALL BUSINESS CUSTOMERS	CLASSROOM	01/2004-12/2004	6	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	9926 SALES EXCELLENCE	CLASSROOM	01/2004-12/2004	16	*	0.5	INTERDISCIPLINARY/ELECTIVE
Leadership Courses - Combinations of courses, below, equivalent to 10 clock hours will earn 0.5 semester credits.							
	4310 SUPERVISION ACE®	CLASSROOM	01/2004-12/2004	45	*	3	INTERDISCIPLINARY/ELECTIVE
	4342 MANAGING TIME AT WORK	CLASSROOM	01/2004-12/2004	3	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	1877 MEETINGS THAT WORK	CLASSROOM	01/2004-12/2004	6	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	9854 LEADERSHIP SKILLS	CLASSROOM	01/2004-12/2004	13	*	0.5	INTERDISCIPLINARY/ELECTIVE

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	6876 COACHING FOR SUCCESS	CLASSROOM	01/2004-12/2004	3	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	2534 DEALING EFFECTIVELY WITH CO-WORKERS	CLASSROOM	01/2004-12/2004	9	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	2502 REWARDS & RECOGNITION	CLASSROOM	01/2004-12/2004	6	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	9855 TECHNIQUES FOR MOTIVATING YOUR STAFF	CLASSROOM	01/2004-12/2004	3	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
Combinations of courses, below, equivalent to 10 clock hours will earn 0.5 semester credits.							
	9860 PRESENTATION SKILLS	CLASSROOM	01/2004-12/2004	9	*	COMBINABLE	COMMUNICATION ARTS
	9859 WRITING BANK CORRESPONDENCE	CLASSROOM	01/2004-12/2004	6	*	COMBINABLE	COMMUNICATION ARTS