

# University of Phoenix - Prior Learning Assessment - Corporate Articulation

## ALLSTATE INSURANCE COMPANY



### Credit Recommendation Guide (CRG)

The following courses have been evaluated by Corporate Articulation to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: [ecampus.phoenix.edu/pla](http://ecampus.phoenix.edu/pla) or contact the department toll free at 866-440-4707.

\*NOTE: Fees are applicable for credits evaluated.

PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix.

Clock hour to semester credit hour conversions are made based on current academic standards as outlined in the academic policy of the University.

#### University of Phoenix Equivalency: (General Education or Elective category to which credit can be applied)

Combinable: Courses may only be combined with courses of similar content, modality and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
	BUSINESS SKILLS: SHAREHOLDER VALUE	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: ALLSTATE FINANCIAL	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: CLAIM RESERVES	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: CORPORATE & RESEARCH ACCOUNTING	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: ERRM & SIX SIGMA	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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	BUSINESS SKILLS: INVESTMENTS	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: LOSS ANALYSIS	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: OPERATIONAL ACCOUNTING	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: PREMIUM ANALYSIS	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: PROFIT & LOSS ANALYSIS (P&L)	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: PROTECTION OVERVIEW	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: SOURCING AND PROCUREMENT ISSUES	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: SPECIALTY OPERATIONS	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: TAX AUDITING	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: TECHNOLOGY FINANCE	CLASSROOM	01/2008-12/2008	1	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS SKILLS: TREASURY & PLANNING	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	FINANCIAL ACUMEN CLASS (KATIE SCHOOL OF INSURANCE)	CLASSROOM	01/2008-12/2008	3	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	FOUNDATIONS OF PERSONAL EFFECTIVENESS WORKSHOP	CLASSROOM	01/2008-12/2008	4	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	OFFICER GUEST TOPIC: JEFF COOPER	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	OFFICER GUEST TOPIC: LARRY MOEWS	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	OFFICER GUEST TOPIC: STEVE PETTI	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	OFFICER GUEST TOPIC: STEVE VERNEY	CLASSROOM	01/2008-12/2008	1.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	RESOLVING CONFLICT WITH YOUR PEERS	CLASSROOM	01/2008-12/2008	4	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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	STORYLINE DEVELOPMENT	CLASSROOM	01/2008-12/2008	3.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	COACHING WORKSHOP	CLASSROOM	01/1998-12/2004	8	*	0.5	INTERDISCIPLINARY/ ELECTIVE
	MANAGING PERFORMANCE IMPROVEMENT WORKSHOP (MPI)	CLASSROOM	01/1999-12/2003	8	*	0.5	INTERDISCIPLINARY/ ELECTIVE
	BEHAVIOR DESCRIPTION INTERVIEWING WORKSHOP (BDI)	CLASSROOM	01/1994-12/2002	16.5	*	1	COMMUNICATION ARTS
	TRANSITIONS WORKSHOP -4.5 DAY (ONLY AWARD CREDIT 1 TIME)	CLASSROOM	01/1995-12/2002	36	*	2	INTERDISCIPLINARY/ ELECTIVE
	TRANSITIONS WORKSHOP -2.5 DAY (ONLY AWARD CREDIT 1 TIME)	CLASSROOM	01/2002-12/2004	16.5	*	1	INTERDISCIPLINARY/ ELECTIVE
	LEVERAGING DIVERSITY WORKSHOP	CLASSROOM	01/1995-12/2003	8.5	*	0.5	INTERDISCIPLINARY/ ELECTIVE
	LEVERAGING DIVERSITY FOR LEADERS WORKSHOP	CLASSROOM	01/1995-12/2003	16.5	*	1	INTERDISCIPLINARY/ ELECTIVE
AMC - 01	AMC - 01 INTRODUCTION	SELF-PACED	01/2001-12/2004	0.25	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
AMC - 02	AMC - 02 ROLE OF THE MANAGER AS A LEADER	SELF-PACED	01/2001-12/2004	0.33	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
AMC - 03	AMC - 03 ALLSTATE PARTNERSHIP	SELF-PACED	01/2001-12/2004	0.75	*	0	NON-ACADEMIC
AMC - 04	AMC - 04 ETHICS	SELF-PACED	01/2001-12/2004	0.58	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
AMC - 05	AMC - 05 WORKPLACE ASSISTANCE (ENABLING PERSONS WITH DISABILITIES)	SELF-PACED	01/2002-12/2003	0.75	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
AMC - 06	AMC - 06 PREVENTING SEXUAL HARASSMENT	SELF-PACED	01/2002-12/2003	0.58	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
AMC - 07	AMC - 07 CONTINGENT WORKER	SELF-PACED	01/2002-12/2003	0.5	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
AMC - 08	AMC - 08 DIVERSITY AND WORK/LIFE	SELF-PACED	01/2002-12/2003	0.58	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
AMC - 09	AMC - 09 PERFORMANCE MANAGEMENT	SELF-PACED	01/2002-12/2003	2	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
AMC - 10	AMC - 10 COMPENSATION AND SALARY ADMINISTRATION (FORMERLY SALARY ADMINISTRATION)	SELF-PACED	01/2002-12/2003	2	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
AMC - 11	AMC - 11 THE RESOLUTION PROCESS	SELF-PACED	01/2002-12/2003	0.58	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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AMC - 12	AMC - 12 CRISIS MANAGEMENT AND WORKPLACE VIOLENCE (WORK PLACE VIOLENCE)	SELF-PACED	01/2002-12/2003	0.75	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
AMC - 13	AMC - 13 RECRUITING AND SELECTION	SELF-PACED	01/2002-12/2003	0.75	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
AMC - 14	AMC - 14 LABOR RELATIONS	SELF-PACED	01/2002-12/2003	0.67	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
AMC - 15	AMC - 15 QLMS	SELF-PACED	01/2002-12/2003	0.67	*	0	NON-ACADEMIC
AMC - 16	AMC - 16 BENEFITS	SELF-PACED	01/2002-12/2003	0.5	*	0	NON-ACADEMIC
	FLOOD PRODUCT KNOWLEDGE	SELF-PACED	01/2002-12/2003	5	*	0	NON-ACADEMIC
	UNDERSTANDING IRA'S	SELF-PACED	01/2002-12/2003	3	*	0	NON-ACADEMIC
	ALLSTATE BANK	SELF-PACED	01/2002-12/2003	6.45	*	0	NON-ACADEMIC
	PROPERTY PRODUCT KNOWLEDGE	SELF-PACED	01/2002-12/2003	14	*	0	NON-ACADEMIC
	TRADITIONAL LIFE PRODUCT KNOWLEDGE	SELF-PACED	01/2002-12/2003	1.17	*	0	NON-ACADEMIC
	THE ALLSTATE PERSONAL UMBRELLA POLICY	SELF-PACED	01/2002-12/2003	1	*	0	NON-ACADEMIC